



BACC Beat-News and Information from the BACC Ohio

Welcome New Members!

A hearty Welcome to our Eight New Members who came on board in 2009:

Ensign Cowell, Managing Principal, Tower Wealth Management-Shaker Heights
Mark Johnston, Business Development Manager, Regent Systems-Dayton
Stephen Taylor, Vice President, Colliers International Retail Group-Cleveland
Bill Harwood, Director of International Tax Services, Meaden & Moore, Ltd.-Cleveland
Joel Rathbone, Managing Partner, Javitch, Block & Rathbone LLP-Cleveland
Kimberly Rathbone Whittingham, Partner, Javitch, Block & Rathbone LLP-Cleveland
Simon Ellett, VP Global Services, Fosbel, Inc-Brook Park
Kevin Sollitt, Portfolio Manager, Paradigm Wealth Management LLC-Westlake

NOACC Benefits Update

As members of NOACC, the Northern Ohio Area Chambers of Commerce, we are pleased to extend to BACC Members benefits and discounted services offered through our NOACC affiliation—these benefits include health insurance coverage through Anthem and discounted office supplies through Independence Business Supply (IBS).

In the interest of helping members protect cash flow and manage receivables, the NOACC Benefits Task Force have identified AmerAssist AR Solutions, Inc. to be a highly cost-effective means to recover delinquent accounts and bad debts. **AmerAssist accounts receivable and collection management solutions are now available at preferred rates for chamber members.**

The AmerAssist Binary Program offers important credit and collection benefits including:

- **Full service collections including calls by professional collectors during the daytime, evening and on weekends, as necessary, to resolve and recover your money.**
- **Fees as low as 10% or less regardless of account age or location.**
- **A final demand letter sent from a collection attorney.**
- **Every available remedy including filing non-responsive debtors with credit bureaus nationally and litigation, when appropriate, at AmerAssist's expense.**
- **The online programs are easy to use and results are guaranteed.**

For complete details, visit <http://www.noacc.org> or <http://www.amerassist.com/ars/affinity>.

Career Opportunities

Nordson Job Posting

Nordson Corporation has an opening for an **International Customer Service Representative** located in our Amherst, Ohio facility. Attached for your review is the job posting for the position. Interested candidates can apply via email to resumes@nordson.com.

PDF Job Posting Attached...

BABC Midlands & Chicago Promote Intern Program

The BABC in the Midlands is offering the opportunity to BABC member companies in the US to sponsor a University of Birmingham (UK) student intern - academic year 2010 - 2011. The student intern will work in your company from September 2010 thru June 2011. Your company responsibility would be to pay the visa cost (approximately \$1600) and provide a meaningful work experience for the student. A company has the option to pay a small stipend, but it is not required.



PROGRAM OVERVIEW

The University of Birmingham, in conjunction with the BABC Midlands & Chicago, will continue its program for 3rd year students to undertake an internship with a BABC Chicago company for the 2010/2011 academic year. The program is designed to provide US companies with the expertise and assistance from a British student, while providing a meaningful work experience for the student and an introduction into the American business culture. For more details contact Chris Brenkus at BABC Chicago,

312-755-0836 or cbrenkus@babcc.org.

Coming in February...

Gorilla Group-North Coast Entrepreneurs

Tuesday, 2 Feb at 6:00 PM at Touch Supper Club on Lorain Ave.

Register Online at <http://thegorillagroup.eventbrite.com/>

The Ultimate Breakfast Program on Exporting to India

Wednesday, 3 Feb from 7:30-10:30 AM at Jo-Ann Stores Corporate Conference Center in Hudson

PDF with Registration Details attached...

From BABC Chicago...

Work Environments of the 21st Century Presentation and Tour

Wednesday, 3 Feb at 8:00 -10:00 AM - Presented by Chadwick International

Place: O'Hare Plaza, 8755 W. Higgins, 11th Floor, Chicago, IL

RSVP to cbrenkus@babcc.org or phone Chris at 312-755-0836.

Chadwick International is an internationally recognized expert in Workplace Design who have recently completed projects in the USA for **Xchanging plc, a British global outsourcing business**. These projects in Chicago and New Jersey demonstrate the application of economic principles in the context of leading edge design. In particular, they illustrate a way of working which is new to the United States but is very much on today's agenda.

The breakfast meeting will include a short audiovisual presentation by Andrew Chadwick and Ingrid Stevenson, Principal and Design Directors of Chadwick International, as well as a tour of the newly fitted offices--which are the first flagships in the U.S.

Six Nations Rugby Returns to Claddagh Irish Pub at Legacy Village

Saturday, 6 Feb at 9:30 AM, Live Rugby Ireland vs. Italy

Live broadcast of this popular tournament—complete schedule to follow via email

For details contact Claddagh Irish Pub, 216-691-0534

Wednesday, 17 Feb at 11:30 AM at The Union Club

The **Northeast Ohio International Business Network** is hosting Stephan Raes, Economic Minister of the Netherlands Embassy, for a luncheon and program on "The Current State of Economic Recovery in the EU". Visit <http://www.neoibn.org/events.shtml> for details and registration.

BACC/Link Club Luncheon

Friday, 26 February 2010

11:30 AM Networking

12:15 PM Lunch

Mavis Winkle's Irish Pub

5005 Rockside Road

Independence, OH 44131

Featured guest: **David Whitaker**, Vice President, Business Development & Communications for the Columbus Regional Airport Authority, which operates Port Columbus International, Rickenbacker International and Bolton Field Airports, will share his insights on the roles played by these activities in the areas of international travel, trade and commercial services. Come see what's happening in Central Ohio!

BACC/Link Club Luncheon - Friday, 26 February 2010

Cost is \$25.00. Please RSVP to the BACC by Wednesday, 24 February with luncheon selection (Chicken Marsala, Irish Stew or Fish & Chips) Email: info@baccohio.org or phone: 216-621-0222.

Fun Stuff

The Telegraph has launched an annual **Best of British Awards** to identify and reward the leading British Clubs, Pubs, Restaurants and Shops around the world, culminating in an Awards ceremony in London in April. British expatriates will be encouraged to nominate and vote for their favourite British establishments across the globe.

Launched by *The Telegraph's* international newspaper and sponsored by British Airways, winners will be chosen at a country and, finally, a world level. The results will be used to compile an annual listing of the world's top British establishments, which will be featured online at www.telegraph.co.uk/expat, in *The Telegraph* international edition, and in the Travel section of the Saturday Daily Telegraph in the UK.

People can nominate places and vote in the Best of British awards – or the BoBs - by visiting www.telegraph.co.uk/expat. It may be a favourite bar serving English bitter and live Premier League football; a shop that stocks pork pies, Marmite, Cheddar cheese and Kit Kats; or a restaurant featuring steak and kidney pudding followed by spotted dick and custard.

The six award categories are: Best British Shop; Best British Restaurant; Best British Pub/Bar; Best British Social Club; Best British Business Club; and Best British Sporting Club.

Here are some of the establishments that have been nominated in our region. Familiar with these purveyors?

The English Pork Pie Company in West Seneca, New York (close to Buffalo and the owners are from Yorkshire and Staffordshire), www.englishporkpiecompany.com

Wise Choice British Foods, Gifts and Candies Inc., Huber Heights, OH, www.wisechoiceuk.com
Britain's Best, Lancaster, PA, http://www.teamap.com/tearooms/britains_best_478.html

Also:

Goodwood's British Market, <http://www.goodwoods.com/>

The British Bazaar, <http://www.thebritishbazaar.com/catalog/>

Golfweek's Best Courses of Great Britain & Ireland

The Home of Golf is well-represented in Golfweek's Best lists of the top Classic and Modern golf courses of Great Britain and Ireland. However, Scotland's most recognizable course – St. Andrews' Old Course – isn't at the top. It's No. 2. Top honors for Golfweek's debut lists go to **Royal County Down in Northern Ireland** on the Classic (pre-1960) and **Kingsbarns in Scotland** for the Modern era (1960 and later),

<http://www.golfweek.com/news/2010/jan/04/golfweeks-best-courses-great-britian-ireland/>.

Trade Missions



NORTHEAST OHIO - UK TRADE MISSION JUNE 6 - 13, 2010



NORTHEAST OHIO
Trade & Economic Consortium

The mission will be led by the
Northeast Ohio Trade and Economic Consortium (NEOTEC) and
the International Trade Assistance Center (ITAC).



International Trade
Assistance Center

Are you new to export or want to expand your export activity in the United Kingdom and Europe?

Are you a potential supplier to the 2012 Summer Olympics?

Do you want to reach several potential customers in a short period of time - at an affordable cost?

ITAC staff will facilitate meetings as well as assist companies in market entry preparation, understanding the legal aspects of agreements, adhering to export/import regulations, and negotiating with potential partners.

This is also an opportunity to attend 5 trade shows under one roof in England to look at the world's advanced manufacturing technologies at the UK's leading trade show on all aspects of manufacturing and manufacturing technology.

Supported by the
following organizations:



MAGNET
Manufacturing Assistance & Network



Ohio

Department of
Development

For more information please complete form below.

**Fax completed form to
330-672-2259**

or

e-mail: kbonacci@neotec.org

REGISTRATION DEADLINE IS MARCH 5, 2010

Name	_____
Job Title	_____
Company	_____
Address	_____
Phone	_____
Email	_____



Ohio Small Business
Development Center

www.neotec.org

The International Trade Assistance Center (ITAC) is funded in part through a cooperative agreement with the U.S. Small Business Administration. The Ohio SBDC program is also funded in part by the Ohio Department of Development. All opinions, conclusions or recommendations expressed are those of the author (s) and do not necessarily reflect the views of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. For arrangements, call ITAC at 330-672-4087.